

MARYLAND REAL ESTATE COMMISSION
1100 N. Eutaw Street
Baltimore, MD 21201

Mission: Protecting the health, safety, and welfare of the public
through examination, licensing, and regulatory activities regarding real estate

BUSINESS MEETING MINUTES
February 16, 2022 10:30 a.m.
(held via Google Meet)

PRESENT:

Commissioner Anne Cooke (Industry)
Commissioner Marla Johnson (Industry)
Commissioner Donna Horgan (Industry)
Commissioner Michael Lord (Consumer)
Commissioner Jacinta Bottoms-Spencer (Industry)
Charlene Faison, Education Director, Session Recorder
Commissioner Michelle Wilson (Consumer)
Commissioner Demetria Scott (Industry)
Commissioner Kambon Williams (Consumer)
Michael Kasnic, Executive Director
Jessica Praley, AAG
Gregory Morgan, Dept. of Labor Commissioner

ABSENT:

PUBLIC IN ATTENDANCE:

Brenda Kasuva, MREEA
Bob Pettis, Long & Foster
Kathleen Dartez, Maryland Realtors
Matthew Peterson, Coldwell Banker
Jenifer League, GBBR
David Politzer, Broker
Zevi Thomas, Exec. Director, Professional Boards
Winnie Gathieu, DLIT
LisaMar J

CALL TO ORDER:

Anne Cooke, Chair, called the meeting to order at 10:35 AM.

REPORT OF COMPLAINTS/ADMINISTRATIVE DISMISSALS:

Motion (made by Marla Johnson, seconded by Donna Horgan) **To approve the Administrative Dismissals for the month of February. Motion carried.**

APPROVAL OF MINUTES:

Motion (made by Donna Horgan, seconded by Marla Johnson) **To approve the minutes of the January 19, 2022 business meeting.**

COMMITTEE REPORTS:

- Education and Legislative – Demetria Scott, Chair
 - For the month of January 2022, PSI administered 1051 salesperson and 62 broker exams, compared to 1123 salesperson and 60 broker exams in January 2021.
 - Education Committee met on January 25, 2022 and discussed source of income. The Committee is working on a fair housing handout for agents.
 - Prior to today’s meeting, the slides and outline for the MREC Supervision course were distributed. The Commission now needs to vote on them.

Motion (made by Marla Johnson, seconded by Donna Horgan) **To accept the MREC Supervision materials. Motion carried.**

- Broker supervision task force has another meeting next week. At this meeting, two issues will be hashed out.
- The Legislative Committee also met on January 25, 2022 and discussed coming soon and buyer love letters.

COMMENTS FROM EXECUTIVE DIRECTOR: Michael Kasnic

- Michael Kasnic reiterated mission statement.
- Current license count totals 49,058 of which 4,207 are brokers, 3,054 are associate brokers and 40,986 are salespersons, 163 are reciprocal brokers, 68 are reciprocal associate brokers, and 580 are reciprocal salesperson. Inactive total was not reported. There are 779 branch offices.
- Guaranty Balance is \$1,189,094.86.
- Complaints – Numbers are looking better but we’re still on pace to have the largest year of complaints.
- Since last month:
 - Department’s move from Calvert Street took place. Everyone is still settling in to the new space.
 - Mr. Kasnic presented to EXP and had a good meeting with them.
 - Mr. Kasnic presented to a broker class of about 14 or 15 students. The smaller class setting allowed more intimate conversation to happen. He shared the story of his first experience going out on an audit with the department’s auditor, Patrick Richardson.
 - Upcoming ARELLO meeting will be held April 6-8, 2022. There will be four commissioners and one staff person attending.
 - Broker Train the Trainer sessions will take place next month. Two instructors have been chosen to teach. The dates are March 17th, 24th and 30th. Meeting will be held remotely via Google Meet.

COMMENTS FROM COUNSEL: Jessica Praley, AAG

- Amendment to regulation that was voted on last month should be posted next week.
- Bills of interest include
 - HB807
 - SB424/HB720
 - SB678/HB762
 - HB688

COMMENTS FROM CHAIR: Anne Cooke

- Chair offers thanks to Commissioner Scott for her work with the supervision task force.
- Question was received in the chat from a member of the public. Commissioner Scott offered information on the lead time for getting legislation submitted.
- Kathleen Dartz, MR, shares with the Commission that MR is looking at legislation regarding love letters.

UNFINISHED BUSINESS:

- Commissioner Bottoms-Spencer questions whether pocket cards may be kept on a phone. Counsel will look into this.
- Labor Commissioner Morgan says hello to all and thanks the team for continuing to work so diligently through the move.
- Question received from the public about the dates and times of the supervision training. The dates and times are
 - Thursday, March 17, 2022 – 9AM – Noon
 - Thursday, March 24, 2022 – 1PM – 4PM
 - Wednesday, March 30, 2022 – 9AM - Noon

NEW BUSINESS:

- None

COMMENTS FROM THE PUBLIC:

- None

ADJOURNMENT:

There being no further business, the meeting adjourned at 11:08 A.M.. The next monthly business meeting is Wednesday, March 16, 2022.

APPROVED AS PRESENTED _____
Anne Cooke, Chairperson

APPROVED AS AMENDED _____
Anne Cooke, Chairperson