

**MARYLAND REAL ESTATE COMMISSION**  
**500 North Calvert Street**  
**Baltimore, MD 21202**

Mission: Protecting the health, safety, and welfare of the public  
through examination, licensing, and regulatory activities regarding real estate

**BUSINESS MEETING MINUTES**  
**October 20, 2021 10:30 a.m.**  
**(held via Google Meet)**

**PRESENT:**

Commissioner Anne Cooke (Industry)  
Commissioner Demetria Scott (Industry)  
Commissioner Marla Johnson (Industry)  
Commissioner Donna Horgan (Industry)  
Commissioner Michelle Wilson (Consumer)  
Commissioner Michael Lord (Consumer)  
Charlene Faison, Education Director, Session Recorder  
Commissioner Kambon Williams (Consumer)  
Michael Kasnic, Executive Director  
Jillian Lord, Asst. Executive Director  
Jessica Praley, AAG  
Gregory Morgan, Labor Commissioner

**ABSENT:**

Commissioner Jacinta Bottoms-Spencer (Industry)

**PUBLIC IN ATTENDANCE:**

Kathie Connelly, Broker  
Marie McFarland, Coastal Assoc of Realtors  
Susan Mitchell, MR  
Jennifer Koller, Coldwell Banker  
Ashley Shockley, Salesperson  
Brenda Kasuva, MREEA  
Barbara Maloney, Instructor  
Erica Panjehshahi, Long & Foster

**CALL TO ORDER:**

Anne Cooke, Chair, called the meeting to order at 10:33 AM.

**REPORT OF COMPLAINTS/ADMINISTRATIVE DISMISSALS:**

**Motion** (made by Marla Johnson, seconded by Michael Lord) **To approve the Administrative Dismissals for the month of October. Motion carried.**

### **APPROVAL OF MINUTES:**

**Motion** (made by Michael Lord, seconded by Marla Johnson) **To approve, with amendments, the minutes of the September 22, 2021 business meeting.**

### **COMMITTEE REPORTS:**

- Education – Demetria Scott, Chair
  - For the month of September 2021, PSI administered 949 salesperson and 71 broker exams, compared to 1144 salesperson and 63 broker exams in September 2020.
  - Education committee met last month. During the meeting, members discussed making changes suggested by Maryland Realtors and the use of computer equipment. Committee recommends no changes at this time. Also, Chris Sinanan and his daughter, Sarah, of TriStar Academy shared a great presentation on how they verify photo identifications prior to a course offering. It was recommended that they speak with local boards on their program.
  - The next meeting is October 27, 2021.
  
- Legislative – Demetria Scott, Chair
  - Committee met and received a presentation by Bright MLS on coming soon.
  - The next meeting is October 27, 2021.
  - Commissioner Scott gave updated on the supervision task force. The documents were shared, for review, prior to today’s meeting in preparation for next month’s meeting.
  - Susan Mitchell, MR, asked question about hybrid classes and students being able to use computers to see comments and/or questions in the chat feature.

### **COMMENTS FROM EXECUTIVE DIRECTOR:** Michael Kasnic

- Investigator Frazier West attended ARELLO’s Regulatory Investigators Seminar, held in Birmingham, Alabama, October 5-8, 2021. Mr. Kasnic hopes to have remaining staff attend the next meeting.
- Current license count totals 48,636 of which 4,235 are brokers, 3,035 are associate brokers and 40,603 are salespersons, 160 are reciprocal brokers, 65 are reciprocal associate brokers, and 538 are reciprocal salesperson. Inactive total was not reported. There are 726 branch offices.
- Guaranty fund balance as of September 30, 2021 is 1,171,358.94; a growth of just over \$10,000 from the previous month.
- Complaints are down to 68 for the month; projected final number for the year is 928.
- After license extensions ended, MREC still had a trickle of licensees that requested to renew their license after that time. Mr. Kasnic asked the commissioners to review and decide if MREC has authority to reinstate a license after the extension deadline. Counsel reminds all that discussion may be held but a motion is needed first.

**Motion** (made by Demetria Scott, seconded by Marla Johnson) **To deny the reinstate of the license. Motion carried.**

**COMMENTS FROM COUNSEL:** Jessica Praley, AAG

One click – Counsel advises that a motion is needed to post to ELF System.

**Motion** (made by Marla Johnson, seconded by Demetria Scott) **To post to ELF system. Motion carried.**

**COMMENTS FROM CHAIR:** Anne Cooke

- None

**UNFINISHED BUSINESS:**

- Update from Michelle Wilson, Chair, Fair Housing Task Force was given. The findings are entered into the record.

**Motion** (made by Demetria Scott, seconded by Marla Johnson) **To accept the recommendation of the fair housing task force. Motion carried.**

- The task force consisted of Commissioners Wilson, John and Lord, legal counsel, Jessica Praley and MREC staff Jillian Lord and Michael Kasnic.

**NEW BUSINESS:**

- Commissioner Lord would like to know if the number of new agents correlates to the uptick in complaints.

**COMMENTS FROM THE PUBLIC:**

- None.

**ADJOURNMENT:**

There being no further business, the meeting adjourned at 11:17 A.M.. The next monthly business meeting is Wednesday, November 17, 2021.

APPROVED AS PRESENTED \_\_\_\_\_  
Anne Cooke, Chairperson

APPROVED AS AMENDED \_\_\_\_\_  
Anne Cooke, Chairperson